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## NOTICE OF INTENT TO AWARD

SUBJECT: ETC- 2021 RFP  
DATE: December 1, 2021

The Richmond Metropolitan Transportation Authority (“Authority”) wishes to thank all firms who have expressed interest in the above subject solicitation for Electronic Toll Collection (“RFP”). The Authority sincerely appreciates the obvious time and effort exhibited by those who submitted proposals and participated in Oral Interviews.

Following the conclusion of the review and evaluation of all Technical Responses, Vendor References, Interviews, and Price Proposals, the Authority’s Board of Directors deemed it prudent and desirable to enter into negotiations with the first ranked vendor, A-to-Be USA.

As provided in the RFP, and subject to compliance with the RFP, the Authority will begin the process of negotiations and award with A-to-Be USA, who in the Authority’s opinion, submitted the best proposal and provides the best value to the Authority, which as set forth in the RFP means the overall combination of quality, price, and various elements of required services that best meet the Authority’s needs as detailed in the ETC – 2021 RFP. In the event that such contract finalization is unsuccessful, the Authority will begin contract negotiations and award with the next highest-ranking Proposer.

Sincerely,

A handwritten signature in black ink, appearing to read "Theresa M. Simmons", with a long, sweeping horizontal line extending to the right.

Theresa M. Simmons, P.E.  
RMTA Director of Operations