MINUTES OF THE MEETING
OF THE BOARD OF DIRECTORS OF THE
RICHMOND METROPOLITAN TRANSPORTATION AUTHORITY
HELD MARCH 10, 2026

A meeting of the Board of Directors was held on the 10th day of March 2026, at the RMTA Main Office, 901 East Byrd St., Ste. 1120, Richmond, Virginia, pursuant to due notice and electronic communication (via Zoom) as noted below.

The following Directors were present and acting throughout the meeting in person unless otherwise noted: Vice-Chairman Dabney, and Directors Davis, Di Stanlo, Fountain, Hardiman, Hawthorne, Millikan, Mulroy, Nelson (12:05 p.m.), Schneider, Story, and Williams. Board members absent: Chairman Lynch, Clarke, Tart, and West.

Authority staff present were Ms. Dean, Ms. M. Johnson, Ms. S. Johnson, Mr. Khan, Ms. Marshall, Ms. Moss, Ms. Murphy, Ms. Freeman, Ms. Watson, and Mr. Burke. Also present was Board Secretary, Belinda Jones of Christian & Barton; Adisa Muse of Hunton Andrews Kurth; Phil Eshelman of Stantec (via Zoom); Dan Papiernik, Brad Stimpson, and Cherie Gibson of HNTB (via Zoom); Rosa Rountree (via Zoom); and Danny Baiden of Atkins Realis.

Vice Chairman Dabney presided over the meeting. There was a quorum present throughout the meeting. Vice Chairman Dabney called the meeting to order at 12:02 p.m. The Board Secretary conducted a roll call.

After the roll call, Vice Chairman Dabney turned to new Board Member Mr. Di Stanlo to introduce himself. The Board welcomed Mr. Di Stanlo.

After Mr. Di Stanlo's introduction, Vice Chairman Dabney turned to the agenda item of the previous Board minutes. Upon motion duly made, seconded, and unanimously carried by the affirmative votes of all Directors present, the Board minutes of the Authority's meeting held on January 13, 2026, were approved, as previously distributed.

Vice Chairman Dabney then called on Mr. Williams to present the report of the Compensation and Benefits Committee. Mr. Williams circulated a resolution regarding the approval of the employee benefit plans for the upcoming fiscal year. Mr. Williams highlighted a few items in the Employee Benefit Plans, including a 7% increase in the cost of health benefits to be shared between the Authority and its employees, and technical changes driven by the IRS. Mr. Williams then made a motion to adopt the resolution upon the recommendation of the Compensation and Benefits Committee. Ms. Jones conducted a roll call and recorded unanimous affirmative votes of all Directors present, adopting the resolution. Mr. Williams thanked the Board and the Compensation and Benefits Committee members for its extensive work.

Vice Chairman Dabney then turned to Ms. Dean for the CEO's comments. Ms. Dean began with a General Assembly update. Ms. Dean called on Mr. Muse to report on the General Assembly Session. Mr. Muse reported that the House and Senate have passed nearly 400 bills to date, all of which are being transmitted to the Governor for evaluation. Directly impacting the Authority this Session were: House Bill 1399, the toll relief maximum charges bill, which was struck from the docket; House Bill 943, proposing free use of toll facilities by campus police officers, which was amended to exclude the Authority, which did not make it out of committee; and House Bill 731, free use of toll facilities for certain disabled veterans, which also did not make it out of committee. Three photo monitoring bills passed, which will allow flexibility for photo monitoring devices in reduced speed zones, and will also require a second summons to be mailed to individuals who are given violations by speed cameras. Lastly, SB 699, a Freedom of Information Act bill, passed which requires public entities to adhere strictly to posted agendas during meetings.

Ms. Dean then provided an update on AET progress and Go-Live. Ms. Dean reported that on February 28, 2026, at 1:47 a.m., the Authority officially "went live" with Phase One of transitioning to all electronic tolling. Ms. Dean is happy to report that there were no reported incidents or injuries associated with the transition. The Authority established a command center to directly monitor all operational activities Friday night through Go-Live on Saturday. Over the course of the weekend, Authority staff continuously monitored and adjusted to account for any safety concerns. Furthermore, results show no decline in traffic or an increase in cash collection.

Ms. Dean then called on Mr. Khan to report on AET Go-Live activities. Mr. Khan shared that on Northbound Powhite Parkway, there are three toll lanes and two traditional lanes open to be used, as well as a wide load lane. On the Southbound Powhite Parkway, there are three toll lanes and three traditional lanes open, as well as a wide load lane. Mr. Khan stated that access to Chippenham Parkway Northbound is still available to motorists, and noted that capacity requirements have been met for the Northbound and Southbound rush hours.

Following Mr. Khan's report, Ms. M. Johnson reported on AET-Lite. Two weeks prior to Go-Live, the Authority began to remove gate arms, certain signage, coin baskets, and, on the Wednesday before, began to cover traffic lights. Additionally, three teams were dispatched on Friday to assist with the transition. Lastly, Ms. M. Johnson reported that "Keep Moving" was decided on as language for signage to alert drivers to move through the lanes.

Next, Ms. Watson reported on revenue assurance from February 28, 2026, through March 8, 2026. During this time, the Authority created 6,671 Pay-By-Plate accounts, 391 missed toll accounts, 99 Go RMTA accounts, and one non-revenue account. The Authority received 216 calls, for a daily average of 43. The average wait time for callers was 3 seconds, and the average call time was 7 minutes and 11 seconds. The calls pertained to questions about EZ passes, GoRMTA accounts, missed toll accounts, and Pay-By-Plate inquires. Ms. Watson credits VDOT for being a great partner throughout the transition in preparing a script for questions about the new systems. Additionally, $1,390.00 was collected through Pay Near Me through various payment channels. Lastly, Ms. Watson noted that if the toll collection system rejects a license plate, the Authority has been reviewing the images. The primary issues were trailers versus car plates, emergency vehicles, and misalignment of cameras.

Ms. S. Johnson then reported on staff excellence and transition. This time last year, there were 80 staff members in total. Ms. S. Johnson shared that of the 16 employees who transitioned from the Authority, three chose to retire. One of the retirees wanted to thank the Board for making the changes to the Retiree Benefits Plan, because it afforded him the ability to retire on April 1. Ms. S. Johnson reported that the current operational staff includes 14 toll collectors. Eight are full time, six are part time. There are 14 supervisors at the Downtown Expressway. The supervisors will rotate every month through the plazas so they can maintain their supervisory skills. The non-rotating supervisors will help in back-office capacities by reviewing images and training on the escalation team. Attrition wise, all staff will be considered for back-office roles as the number of tolling staff required is determined. Currently, there are 56 total staff, and it is expected that in the next few months it will increase to 61 or 62. Lastly, Ms. S. Johnson shared that six employees took the severance package.

Next, Ms. Freeman reported on the AET campaign. She shared that the Authority's video campaign resulted in 4.2 million impressions, 1.7 million of which are RMTA roadway users. The Authority ran more than 130 media articles and TV spots, and created more than 237 marketing assets. Post AET Go-Live, the Authority is updating the FAQs and messaging to let drivers know what they need to know to navigate the roads safely. Additionally, the Authority is outlining and refining strategy on how to approach communications once toll statements start to be mailed. On toll statements, the current messaging states "RMTA now uses all electronic tolling. Get EZ Pass today to save on tolls." There also will be an alert banner on the top of the Authority's webpage that enforces this message.

Ms. Dean then reported that the gantry cladding is currently in fabrication, and the Authority has begun procurement for the overhead logo and lighting for the gantry. Over the coming weeks, more infrastructure will be removed, and more attention is being put towards demolition of the plazas at Powhite. Ms. Dean emphasized that this modernization project is a significant moment in the Authority's 60-year history. The Authority executed on three projects in a compressed period of time. Ms. Dean commented that what the Authority has done is tremendous, and none of it could have been done without the Authority's partners and the Authority's Board members, committee members, and staff. Ms. Dean thanked the Board for its support.

Lastly, Ms. Dean reported the Tolling Industry Moment related to IBTTA events, specifically noting the IBTTA Finance, Road Usage Charge & Managed Lanes Summit will be held in Norfolk from March 29 – 31, and the IBTTA Technology Summit in Orlando, Florida from May 2-5, where Ms. M. Johnson will present on the AET project. Furthermore, Ms. Dean shared she was selected as a COMTO Women Who Move the Nations honoree, which will take place on April 15. Lastly, Ms. Dean shared that the WTS Central Virginia Chapter will celebrate its 20th Anniversary on March 24, where she will be speaking.

Vice Chairman Dabney then called on Mr. Khan for an operations report. Mr. Khan directed the Board to page 6 of the packet, invited them to read the report, and made himself available for questions. Mr. Miliken inquired about a VDOT project south of Powhite. Mr. Khan noted the Authority has been working with VDOT on that project to ensure that infrastructure is aligned.

Vice Chairman Dabney then called on Ms. Murphy for the Finance Report. Ms. Murphy reported that at the end of January, YTD revenue is 5.5% of the annual projected budget, toll revenue is $29.7 million, which is just over 1.6% of the projected YTD toll revenue, and expenses are 2.5% lower than budget expectations.

Ms. Murphy then turned to Mr. Eshelman for the traffic and revenue update. Mr. Eshelman noted FY26 revenue is about 10% higher than forecasted, and there is projected growth of 1.4% year over year. Mr. Eshelman then reported on January 2026 transactions, and the impact of snow events. Next, Mr. Eshelman reported on FYTD, which shows the Authority about 3.4% above the forecast.

For new business, the FY27 Budget Workship will take place on April 1, 2026, at 9:30 a.m.

Mr. Nelson provided remarks, as this meeting was his last Board meeting. He stated that he leaves knowing the Authority is in good hands with Ms. Dean. He thanked the Board and the staff for all of the good work they have done. The Board and staff thanked Mr. Nelson in return.

Having no further business, the Board Meeting was adjourned at 1:10 p.m.

Secretary

APPROVED:

Chairman